## IMPORTANT CONSIDERATIONS When Purchasing Long Term Care Insurance Coverage

Long Term Commitment to LTC Industry & Corporate Philosophy towards LTC Growth
Insurance Carrier maintains the Majority of the Financial Interest in All Reinsurance Agreements
Premium Rate Stability
Bathing as ADL Benefit Trigger
Assessment by Independent Health Care Professional
Hiring Self Employed Home Care Workers
Three Levels of Human Assistance
Custodial Care Includes Homemaker Services
Compound Inflation Benefit without Reduction for Claims Paid
Once-in-a-Lifetime Elimination Period
Elimination Period Counts Calendar Days or Credits One Day of Home Care Per Week Towards Seven Days of Elimination
Independent Care Coordination
Policy Upgrade History
No Reduction of Benefits through UCR/Prevailing Expense Model
Carrier allows Policyholder to Maintain Original Policy Discounts